



FLEET GOLD

MOBILE AC POWER SPECIALISTS

WHAT IS FLEET GOLD®?

FLEET GOLD® is a new strategic partnership of specialized Mobile AC Power Installers. Fleet Electric, #1 in the Northeast for Mobile AC Power Systems for the telecommunication, utility, public authority and cable markets, is teaming up with other high quality installers to offer customers - **FLEET GOLD®** - a national network of trained specialists that sell, install and service Mobile AC Power equipment in trucks, vans and other vehicles.

The program offers Mobile AC Power Systems at multiple sites while keeping the same high quality standards. It affords installers the opportunity to receive Fleet engineering services even if they're far from our northeastern base of operations.

FLEET GOLD® installers are chosen for their reputation, technical knowledge and skill in this specialized area. Together, we're committed to doing it right the first time, every time!

WHY FLEET GOLD® MEANS GREATER PROFITS

MORE SALES.



You'll be more confident selling value-added products and systems to current and new customers.

We'll train and support your sales team to reach new customers and new markets. We'll remove the mystery from Mobile AC Power Systems.

QUALITY ENGINEERED SYSTEMS.

We'll help match the right Mobile AC Power System to the application and take the guesswork out of designing, engineering and systems integration. We'll assist in developing specifications for the package, along with parts lists and wiring schematics where required.



PRE-PACKAGED KITS.



Our products can ship in one prepackaged kit as one part number. That means you buy with one purchase order, receive one prepackaged kit and

internally ship to the installation area as one unit. No more ordering many different parts, stocking unmatched inventory and trying to track a job with multiple purchase orders. Kits save time, reduce labor costs and mean greater profits. Shipments can even be split to match your production schedule.



CUSTOMIZED FEATURES THAT OFFER VALUE-ADDED PERFORMANCE.

Inverter kits can range from basic packages that contain cables and circuit breakers to more complex kits that include outlets, connectors, cabinets, remote controls, throttle systems and more.

Mobile and portable generator kits can include value added features such as custom start/stop controls, specialized outlet faceplates, circuit breaker panels and exhaust systems. Pre-engineered generator compartments with the proper ventilation, slide rails with locking systems, and quick connect systems are also available.



High output alternators, custom mounting brackets, and belts and pulleys that develop the proper pulley ratio, can be provided for some engine applications.

We have the right products to fit your requirements and budget. As part of our **FLEET GOLD®** installer network, you will have access to a wide range of products including products from leading generator and inverter manufacturers.

CONSISTENT, QUALITY INSTALLATIONS.

We'll provide technician training so that every installation is done in the same way with the same commitment to customer service and product performance. Not only will you maximize on the job efficiency, even more importantly, you can assure your customers that the equipment, installation and servicing of their mobile power needs meet the highest standards of quality.



AFTER SALE SUPPORT THAT KEEPS CUSTOMERS COMING BACK.

Each **FLEET GOLD®** system is backed by Fleet's experience supplying over 10,000 mobile AC power systems plus a nationwide toll-free number for product support.

Backed By: FLEET ELECTRIC

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SALES - SERVICE - INSTALLATION